

# EXAMUNION

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**Exam** : **646-985**

**Title** : Data Center Networking  
Solution Sales

**Version** : DEMO

1.Topic 1, Describe the capabilities of a Cisco Data Center solution

What is the function of a data center within an organization?

- A. to support enterprise applications by reducing operational overhead and centralizing resources
- B. to ensure the accessibility of information
- C. to ensure that sensitive information is viewable only to those who are authorized to view it
- D. to facilitate strategic decision-making at the CXO level

**Answer: A**

2.Which statement regarding siloed applications is accurate?

- A. Overprovisioning siloed resources is a cost-effective way to anticipate growth.
- B. Committing siloed resources to a specific application allows for high utilization.
- C. The process of deallocating and reallocating siloed resources can be more costly than purchasing new equipment.
- D. Redeploying siloed resources raises capital expenditure (CapEx) but reduces operational expenditure (OpEx).

**Answer: C**

3.Which two are examples of application support services that can be deployed across the data center?  
(Choose two.)

- A. load balancing
- B. virtual firewalls
- C. SAN virtualization
- D. fault tolerance
- E. consolidating storage services
- F. adding unified fabric as a backbone

**Answer: A,B**

4.What is meant by data center virtualization?

- A. the use of a unified fabric to greatly reduce the amount of cable runs
- B. the deployment of devices that can operate as top-of-rack and end-of-row devices at the same time
- C. the consolidation of physical resources and deployment as logical devices
- D. the replacement of physical hardware with virtual machines

**Answer: C**

5.What are blade switches?

- A. end-of-row switches
- B. top-of-rack switches
- C. modules that fit into MDS switches
- D. modules that fit into blade server chassis

**Answer: D**