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Title : Power Systems with

**POWER8** Enterprise

Technical Sales Skills V1

Version: DEMO

- 1. What IBM adapter types can provide NPIV capability?
- A. SAS and Fibre Channel over Ethernet
- B. Fibre Channel and SAS
- C. Fibre Channel and SR-IOV
- D. Fibre Channel and Fibre Channel over Ethernet

#### Answer:D

2. A Customer is comparing POWER8 solutions and x86 solutions. The processor availability is one of the considerations,

What are the benefits of POWER8 architecture?

- A. First Failure Data Capture
- B. detect error (from checker)
- C. active processors Mirror
- D. redundancy sending and store

#### Answer:A

3. Customers are running POWER7+ server, the HMC7042-CR4 management, firmware V7R7.9.0. Customers will purchase a POWER E870 server, and want the same HMC to manage all the server.

If necessary, how can it realize?

- A. MES now HMC to 7042-CR8
- B. Buy a 7042-CR8 HMC
- C. upgrades HMC code into V8R8.2.0
- D. The current HMC configuration has been able to meet customer needs.

#### Answer:B

- 4. Which Power System RAS features are what POWER8 Enterprise-level models own uniquely?
- A. processor instructions retry
- B. Dynamic processor replacement
- C. First Failure Data Capture
- D. power management and thermal monitoring chip controller

### Answer:B

- 5. Recommended to use Capacity Upgrade on Demand (CUoD) to meet which kind of customers need?
- A. Plan Trial
- B. seasonal capacity
- C. month-end processing
- D. Growth on Plan

## Answer:D