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Exam : **C9020-460**

Title : IBM Midrange Storage
Sales V2

Version : Demo

1.A customer wants to consolidate the storage infrastructure and currently has CIFS, NFS and FCP attached storage devices.

Which single storage product aligns with the customer's needs?

- A. IBM Storwize V5000
- B. IBM Storwize V5000 Unified
- C. IBM Storwize V7000
- D. IBM Storwize V7000 Unified

Answer: D

2.A customer has a small IT staff and needs to optimize performance.

Which included function of the Storwize family is required for a customer to automatically manage storage performance with no administration overhead?

- A. IBM Easy Tier
- B. IBM FlashCopy
- C. IBM Spectrum Control
- D. IBM Tivoli Storage Productivity Center

Answer: A

3.A customer is looking for a storage solution that offers functions like Metro and Global mirroring, point-in-time copy, automated multi-tiering, iSCSI, FCP and direct SAS connectivity to the hosts.

Which product should the sales representative recommend?

- A. IBM Storwize V7000
- B. IBM Storwize V3700
- C. IBM FlashSystem V840
- D. IBM Storwize V7000 Unified

Answer: B

4.A customer is looking for a backup to disk solution for its Windows environment.

Which solution should you recommend?

- A. IBM Tivoli Productivity Center
- B. IBM Tivoli FlashCopy Manager
- C. IBM Tivoli Storage Manager FastBack
- D. IBM Tivoli Storage Manager HSM for Windows

Answer: C

5.A customer is looking for a software tool which enables storage for cloud computing, common functions like thin provisioning, advanced analytics and tiering, snapshots, Metro-Global Mirroring as well as the definition of service classes for storage and enables self-service provisioning.

Which solution should you recommend?

- A. IBM Spectrum Control and IBM Spectrum Virtualize
- B. IBM Spectrum Accelerate
- C. IBM Tivoli Productivity Center and IBM FlashCopy Manager
- D. IBM Tivoli Business Continuity Process Manager

Answer: A