

# Certified IT Exam Material Authority



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**Title**: Microsoft Dynamics 365

**Fundamentals** 

Version: DEMO

### 1.DRAG DROP

Match each tool to its task. NOTE: Each correct match is worth one point.

# Tools Answer Area

Microsoft PowerBI	Task	Tool	
Microsoft Visual Studio	Configure dashboards.	tool	
Microsoft PowerApps	Manage test automation.	tool	
	Deploy models.	tool	
	Integrate data sources.	tool	
Answer:			

**Answer Area** 

# Answer: Tools

Microsoft PowerBI	Task	Tool
Microsoft Visual Studio	Configure dashboards.	Microsoft PowerBI
Microsoft PowerApps	Manage test automation.	Microsoft Visual Studio
Microsoft FowerApps	Deploy models.	Microsoft Visual Studio
	Integrate data sources.	Microsoft PowerApps

# 2.DRAG DROP

You need to create a new Dynamics 365 application that limits users to viewing only customer accounts. Which four actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

# Actions Answer area

Go to the Office 365 admin of	enter.
Create a new PowerApp app	
Add components to the app	G.
Save the app.	
Publish the app.	
Add flows to the app.	

#### Answer:

# Actions Go to the Office 365 admin center. Create a new PowerApp app. Add components to the app. Save the app. Publish the app. Answer area Create a new PowerApp app. Add components to the app. Save the app. Publish the app. Answer area Create a new PowerApp app. Add components to the app. Save the app. Publish the app. Add flows to the app.

#### 3.DRAG DROP

A company wants to automate functions performed by some of its departments. You need to select the appropriate Dynamics 365 application for each function.

Which applications should you select? To answer, drag the appropriate applications to the correct functions. Each application may be used once, more than once, or not at all. You may need to drag the split bat between panes or scroll to view content. NOTE: Each correct selection is worth one point.

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Dynamics 365 for Sales	Function	Application
	Support takes incoming calls for defective products and assigns	
Dynamics 365 for Customer Service	them to the correct groups.	
	Business development managers need to track progress on	
Dynamics 365 for Field Service	potential clients.	
	A system sends emails and product literature to current and potential customers.	
Dynamics 365 for Marketing	A system enables technicians to check which supplies are on their trucks as well as which supplies are at the main location.	
Answer:		
Applications	Answer Area	Application
	Function	• • • • • • • • • • • • • • • • • • • •
Applications		Application  Dynamics 365 for Customer Service
Applications  Dynamics 365 for Sales  Dynamics 365 for Customer Service	Function Support takes incoming calls for defective products and assigns	• • • • • • • • • • • • • • • • • • • •
Applications  Dynamics 365 for Sales	Function  Support takes incoming calls for defective products and assigns them to the correct groups.  Business development managers need to track progress on potential clients.	Dynamics 365 for Customer Service  Dynamics 365 for Sales
Applications  Dynamics 365 for Sales  Dynamics 365 for Customer Service	Function  Support takes incoming calls for defective products and assigns them to the correct groups.  Business development managers need to track progress on	Dynamics 365 for Customer Service
Applications  Dynamics 365 for Sales  Dynamics 365 for Customer Service	Function  Support takes incoming calls for defective products and assigns them to the correct groups.  Business development managers need to track progress on potential clients.  A system sends emails and product literature to current and	Dynamics 365 for Customer Service  Dynamics 365 for Sales

4. You need to select a Dynamics 365 for Customer Engagement application to help your organization effectively track, manage, and deliver project-based services.

Which application should you select?

- A. Customer Service
- B. Field Service
- C. Project Service automation

#### D. Sales

Answer: C

## **Explanation:**

References:

https://docs.microsoft.com/en-us/dynamics365/customer-engagement/project-service/overview

#### 5.HOTSPOT

You are determining whether to deploy Dynamics 365 for Retail or Dynamics 365 for Finance and Operations. You need to identify the capabilities of each application.

Which capabilities does each application support? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

#### **Answer Area**

#### Capability

#### Supported product or products

Receive app model updates seamlessly without recompiling or merging with customizations.

Dynamics 365 for Retail only Dynamics 365 for Finance and Operations only Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

Receive retail channel component updates seamlessly without merging with customizations.

Dynamics 365 for Retail only Dynamics 365 for Finance and Operations only Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

Deploy a solution scoped to provide retail functionality only, including after deployment.

Dynamics 365 for Retail only

Dynamics 365 for Finance and Operations only

Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

#### Answer:

#### Answer Area

# Capability

#### Supported product or products

Receive app model updates seamlessly without recompiling or merging with customizations.

Dynamics 365 for Retail only

Dynamics 365 for Finance and Operations only

Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

Receive retail channel component updates seamlessly without merging with customizations.

Dynamics 365 for Retail only

Dynamics 365 for Finance and Operations only Dynamics 365 for Retail and Dynamics 365 for Finance and Operations

Dynamics 365 for Finance and Operations only

Deploy a solution scoped to provide retail functionality only, including after Dynamics 365 for Retail only

# **Explanation:**

#### References:

deployment.

https://docs.microsoft.com/de-de/dynamics365/unified-operations/retail/dev-itpro/choose-deployment