

# EXAMUNION

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**Exam** : **MB2-712**

**Title** : Microsoft Dynamics CRM  
2016 Customization and  
Configuration

**Version** : DEMO

1.You import a managed solution that contains a custom entity named Loan. Loan is enabled for customization.

You need to add a new field to the Loan entity.

What are two possible ways to achieve the goal? Each correct answer presents a complete solution.

- A.Open the imported solution, locate the Loan entity, and then add the new field.
- B.Create a new solution, add the existing Loan entity, and then add the new field.
- C.Modify the Managed Properties of the Loan entity in the imported solution.
- D.Open the default solution, locate the Loan entity, and then add the new field.

**Answer:** A,B

2.You are adding a sub-grid to the Account form that displays data from a custom entity related to the account.

You need to identify which items you can use to display the data.

Which two items should you identify? Each correct answer presents a complete solution.

- A.a fist
- B.a chart
- C.a dashboard
- D.an iFrame

**Answer:** AB

3.You have a Dynamics CRM organization.

You have a team named Team1. All of the members of Team1 have identical security roles.

A user named User1 has a personal view to display the records owned by Team1.

You need to ensure that all the members of Team1 can use the view.

What should you do?

- A.Instruct User1 to assign the personal view to the owner of Team1.
- B.Instruct the owner of Team1 to configure the filter criteria.
- C.Instruct User1 to assign the personal view to Team1.
- D.Instruct User1 to configure the filter criteria.

**Answer:** C

4.You modify the Account form to contain the contain the tabs configured and ordered as shown in the following table.

| Tab name        | Available on phone | Visible by default |
|-----------------|--------------------|--------------------|
| General         | Yes                | Yes                |
| Details         | Yes                | No                 |
| Address Info    | Yes                | Yes                |
| Reseller Info   | Yes                | Yes                |
| Vendor Info     | No                 | No                 |
| Additional Info | Yes                | Yes                |

You need to identify which tabs will be displayed by default on Dynamics CRM for tablets.

Which tabs should you identify?A.only General. Address Info, and Reseller Info

- B.only General, Address Info, Reseller Info, and Additional Info
- C.only General, Details, Address Info, Reseller Info, and Additional Info
- D.only General, Details. Address Info, and Reseller Info

**Answer: C**

5.You have a Dynamics CRM organization.

You set an option that contains the values configured as shown in the following table.

| Label | Value | Date modified |
|-------|-------|---------------|
| One   | 002   | 1/6/2015      |
| Two   | 001   | 1/5/2015      |
| Three | 003   | 1/8/2015      |
| Four  | 004   | 1/7/2015      |

What is the default sort order of the labels?

- A.Four, One, Three, Two
- B.Two, One, Three, Four
- C.One, Two, Three, Four
- D.Two, One, Four, Three

**Answer: A**